



**ACCURATE
GLASS**

**The Lake Effect | Episode #8 - Dream
Docks**

00:00:00.980 [Music]

00:00:06.600 welcome to the lake effect Barry at moka's podcast for fine building and cottage Home Building um welcome uh to

00:00:13.799 the sandbox Center in downtown Barry so today I've got Dave Koy with me he owns a company called dream dos uh it's based

00:00:20.240 out of what where's your official address wab bashen waben South Georgia Bay fair enough and and you can see it

00:00:25.599 from the highway when you're driving up 400 right on Highway 400 yep yeah right next to uh station I think y okay fair

00:00:32.000 enough on the on the be on the west side on the west side of the highway just north of the bridges at waben yeah okay

00:00:37.879 so let's get into your company dream dos so what's what's the main focus of dream dos what do you do so dream dos is uh a

00:00:44.000 company that we founded to start uh start building docks for customers uh through the musoka the Inland Lakes uh

00:00:50.360 Georgia Bay uh and then we expanded into Boat Lifts and drive on SEO ports and

00:00:55.600 accessories we have a retail showroom we have uh Cruise 9 n guys plus you know

00:01:01.120 four boats and multiple trucks whatever they're going out running all over Moka Georgia Bay Simco County and uh taking

00:01:08.439 care of your Waterfront needs okay are you on the other end of the phone all year long somebody can call in to get a quote absolutely get a drawing that kind

00:01:14.840 of stuff absolutely yeah we the phone starts ringing for us uh first of the new year right after uh January 2nd and

00:01:22.079 we're we're go go go okay so um as far as the product is concerned so we'll dig into the product so um I think you have

00:01:28.479 you've got three main types of product right what are those three products so we have docks so uh floating docks fixed

00:01:34.920 docks pole docks that sort of stuff so we take care of that and then we have Boat Lifts which is a big part of our business and a growing part of our

00:01:40.880 business and then we have accessories things like drive on ports for your seos for parking them uh swim ladders moing

00:01:47.280 Hardware bumper Edge all that kind of stuff okay so let's start with the the the Boat Lifts it uh you seem to be

00:01:52.600 passionate about it so yeah it's a it's a great category for us okay so we're going to show show the viewers what a

00:01:58.200 boat lift looks like so a hydraulic Boat Lift here um with a red boat on it um if we can go to the screen there

00:02:04.799 kale uh so in this picture we have there's a there's a canopy I assume that canopy is part of the assembly that you

00:02:10.800 sell is that one there yeah there's also like a box with a solar panel right so that's your pump that's your pump box so

00:02:16.840 it's a 12vt that particular one is a 12volt system with a solar panel on it so we can put that anywhere uh it's ful

00:02:23.040 no power no power required for it wireless remote controls that's why we've gotten that particular picture we

00:02:28.080 got the box on the far side of it that's actually my personal one uh my my boat that's sitting on it and what we have

00:02:34.319 there is something that's your boat yeah that looks frightening yeah well it's it's a lot of fun but uh what you notice

00:02:39.800 about that again with a canopy on it I I spent a whole bunch of money through covid having that boat totally

00:02:44.920 refinished that's and so now it sits on the lift and I call it the jewel box I mean it's sitting there it's out of the

00:02:51.080 Sun the rain doesn't get into it uh you know the leaves the pine needles all that stuff stay off of it keep clean so

00:02:58.239 two things come to mind one is you know uh um I'm in on somebody who's looking

00:03:03.319 for a boat lift like I'm thinking like running power uh or spinning a wheel this is solar powered which is great

00:03:10.480 okay um it looks like it's got a it's a flexible system so you can probably build that in a number of different sizes absolutely yeah we can go up to

00:03:16.799 30,000 PBS okay and and uh how much is that boat that's on there weigh that one weighs about 2500 lb great so okay so

00:03:23.799 that's be the one of the smaller versions and and and even when you go that heavy you're still you got a canopy

00:03:29.280 right if you want yep absolutely canopy is an extra accessory on that but it's a great add-on for it yeah keep the sun

00:03:35.439 off okay so we'll uh we'll bump to the next picture here which is a hydraulic Boat Lift as well it's a little bit different let me just get the picture to

00:03:41.599 load here okay so we'll have a look at a second Boat Lift here um this one's a little bit different it's uh it's got no

00:03:48.920 canopy on it and it looks like it's a much tighter assembly yeah so that's uh well it's a cleaner setup on that one

00:03:55.560 that's one of our new lifts that's one of our Canadian suppliers that we just brought on this year so

00:04:00.920 product called Paradise Boat Lifts and we're really excited about those lifts well there someone yeah they called

00:04:06.840 Paradise so you want to go into that history just like for a second or two okay so so uh we know each other um uh

00:04:14.159 you know uh actually we know each other through Troy flow designs which is down in Honey Harbor I got a place in Honey

00:04:19.639 Harbor you're close by um I needed uh uh a dock a deck I don't know what to call

00:04:25.040 it's sometimes it's a dock sometimes a deck dep on the water yeah depends on the water level um I I called you up um

00:04:31.280 you I got good price great service professional execution um you know it

00:04:37.039 was at the time there was people out there doing it you know there's a lot of professionals but there also were people who were just like transitioning into

00:04:43.280 that business and they didn't know how to drill a hole in Granite right right so um as a customer very very pleased um

00:04:50.720 so uh knowing that history at the time you were called Paradise yes sir so when we were when I founded the company in

00:04:56.759 2017 founded it as Paradise dock in Lakeside living uh in

00:05:02.560 2019 or so I got a letter from a ice company in western Canada that I knew

00:05:07.680 existed Called Paradise Dock and left uh and they were trademarking their name across Canada because they were

00:05:13.000 launching their own product lines or had launched their own product lines and we're looking for dealers in Ontario so

00:05:18.840 at that time they had been on the name first we moved off of the name and became dream dos okay well that's um so

00:05:25.360 so you might not know this but the way you handled that I thought was awesome

00:05:30.560 right you're like you provide a good service um swap up a name you know keep it similar um we had the same thing

00:05:37.039 there's an accurate glass products in in in uh BC right um they've ironically
00:05:42.120 existed for the exact same amount of time that we have so I could go out pull
out Yellow Pages to prove our existence that kind of so I just called picked up
00:05:48.319 the phone called them and I said hey what do you want to do do you want to
trademark or do you want us to trademark um or do you want to like have a court
00:05:54.520 battle and pay for it and and and he was super nice it was actually the
Founder's nephew I think running it now and he
00:06:00.960 said no you do what you do I do what I do and if somebody looks up accurate
glass on the other side of the country
00:06:06.960 and they come up with you well you know the more advertising you do the
more business I'm going to get right his attitude was very positive that's
00:06:13.560 excellent I mean that that's the way the world is so big now with the internet
and everything else that um I mean
00:06:19.800 there's dream dos in the states as well that I became aware of you know so
yeah but how do you how do you trademark a
00:06:26.280 word right right exactly so we came up with a way of rebranding into dream
dos we kept our brand consistent as far as
00:06:33.240 our colors our iconography um you know and and we kept our service level it
really was just a
00:06:39.280 change in name okay and with Paradise I mean so they the the guy that owned
Paradise at the time one of the partners
00:06:45.639 in Paradise he's no longer there um they yeah they were trademarking it so
their trademark lawyer said hey you need to
00:06:52.520 get it clean so that's fine we moved off it okay well the service is still great it's
the same guys new products uh
00:06:59.560 Canadian product so back to the boat lifts here um this one as well has it looks
like a solar box on the dock y so
00:07:07.479 that's a 24volt system there's actually two batteries in that it's a excellent
hydraulics on that system uh it's all
00:07:13.960 Canadian made and engineered uh which is fantastic they got stainless steel
cables or hoses on it so there's a ton
00:07:21.840 of great features on that and also it's probably the hydraulic lift that can go in
the shallowest amount of water
00:07:26.879 because with those lifts you're lifting from under the boat the the benefit to
that is that um when they're down in the
00:07:32.759 down position the boat's not there it's a very clean appearance the only lift is
under the boat so uh so you don't have

00:07:39.639 the canopy so you don't have the canopy you don't have the framework you don't have the winches and the cables and stuff like that that you'd have on a

00:07:45.680 traditional cable lift so it's a great setup and uh incredibly well engineered

00:07:51.479 Paradise reached out to us last summer and asked us if we'd be interested and uh they came and saw us I've been out to

00:07:57.919 see them in in Vernon and and I'm in love with the product I think it's fantastic okay so for the for the

00:08:02.960 cottage owners you know who are watching this interested in something like this ballpark assuming the access is half

00:08:09.319 decent and the locations near you what would something like this cost this one right here uh you're anywhere from

00:08:15.560 starting around 16 17,000 up to 25 30,000 depending on how big you're going

00:08:20.879 to go it comes down to weight rating so I mean if you're lifting A boat like in the picture there that boat weighs you

00:08:26.280 know 6,000 lb so you're probably into about an 8,000 lb capacity lift so you're going to be in the said and done

00:08:33.159 you're going to be about 25,000 okay and and the reasons for doing this would be I mean as a boat owner they're obvious

00:08:38.719 to me but they might not be to somebody who's new to boat ownership so benefits to a lift is you're keeping the boat out

00:08:45.080 of the water so it's not getting rocked around by waves you're not getting uh osmosis which is moisture getting into

00:08:51.760 the fiberglass believe it or not you're keeping the boat very dry so uh the

00:08:57.200 boat's going to last longer it's not going to get washed up against the dock uh on the on a lot of the Lakes now we

00:09:03.040 have a lot of wake boats out there we had a lot of people skiing and riding around in very large boats the boats

00:09:08.800 keep getting bigger every year it seems so you're not getting a boat that's going to get smashed up against the dock

00:09:13.959 and if you're in an exposed area like Simco Georgian Bay that sort of stuff it's the only way that you're going to

00:09:19.200 be able to keep your boat safe you know when that storm comes up okay I I don't necessarily want to have everybody um

00:09:25.320 switch over to aluminum welded boats but we actually make the windows accurate glass makes the windows for Connor

00:09:31.760 Industries and go into Stanley boats absolutely um which are great you know a very durable they they take a you know

00:09:39.279 quite a beating they can sit in the water they're kind of I wouldn't say maintenance free but there's different level of Maintenance but there's

00:09:45.000 something about fiberglass and a fiberglass boat having a fiberglass with a luxury to it yeah um and you know I

00:09:51.160 personally own a scout and I my family I mean we had our first boat a little 16ft

00:09:56.880 B Rider when I was like four years old okay people osmosis is is a real thing

00:10:03.480 um certainly the boats are better than they have in the past the compounds they're using the materials are better but there's absolutely a difference

00:10:10.680 between a boat that has been elevated out of the water and one that's been sitting in the water even in fresh water

00:10:15.920 absolutely it'll last a whole lot longer you won't get any Barnacle growth on it slime growth that sort of stuff keeps it

00:10:21.680 clean yeah far easier to maintain yeah which means you're also going to go faster you're going to have less

00:10:26.880 cleaning you know that kind of stuff y more fuel efficiency yeah the fish might not get fed as well but yeah um okay so

00:10:33.440 uh we'll we'll go from there to the to the seu PO Seido Port rather y um so

00:10:38.680 these are um I've seen a lot of these in uh different formats here right let me

00:10:44.079 see if we can get it up okay we got a picture of one on the screen here it's a double okay y um so how long do these

00:10:51.040 typically last what do they like for UV you know oh those they're extremely color fast they stand up really well I

00:10:56.760 mean the wave Armour brand that we carry has an 8 warranty uh straight up warranty so there's no reason why this isn't

00:11:03.040 going to last you 25 years 30 years um they're foam filled so if you do get a

00:11:08.440 crack in them in any way shape or form and they're not just going to sink underneath your your CUO anything like that they can be plastic welded uh if

00:11:15.920 you can get it dried out so if you get the moisture out of it you can plastic weld them if that's been but it's never

00:11:21.360 been an issue for us they stand up really really well same idea you're keeping your seu out of the water it's not getting rocked by boat waves um it's

00:11:29.399 staying clean easy to get on and off the C easy to put your covers on So you

00:11:34.519 you're talking you spoke about cracks like you know how would that happen not just getting on and off at somebody

00:11:39.639 hitting it from the side somebody running into it or floating it into you know putting it in Georgia Bay and then

00:11:45.600 the water level drops so bad like we've seen in the last few years in Georgia Bay and next thing you know it's sitting on the Rocks uh it can happen oh I see

00:11:53.079 so you go from underneath as well yeah it would be damaged it's not just going to happen I mean those can even be frozen into the lake we we tell tell our

00:11:59.480 customers all the time and freezing into the lake is not going to damage it ice movement is going to damage it so if

00:12:05.079 you're in an area where the water or the ice doesn't move you're going to be fine you put that in Lake Simco up against the shore come springtime it's going to

00:12:11.800 get tore up so what it some people might take instruction from this so I mean am I reading this correctly just kind of

00:12:17.199 like you have a floating dock that you might disconnect from the shore push it out 20 feet over the winter you can do

00:12:23.120 the same thing with this you're exactly right okay and the warrant is still good and the warrant is still good and and a lot of floating docks um we actually

00:12:30.399 leave them connected to the floating dock so we'll disconnect the floating dock or if you know you have a roller ramp on your floating dock then we'll

00:12:36.720 leave that hooked up otherwise we recommend taking it out of the water what's the what's the craziest or most

00:12:43.199 amusing damage that you've seen somebody do to their own dock you know what it it doesn't happen

00:12:49.480 very often uh no no I mean yeah we've had one or two you know that gotten driven into uh you know with the seu

00:12:56.199 ports I always say they're they're a drive up to not a drive onto so drive up

00:13:01.639 to it line yourself up just a little blip on the throttle and the Machine Will Roll right up onto it i' I've seen

00:13:06.839 some crazy stuff I'm sure everybody who's ever sat at a boat ramp in the summertime on a long weekend yeah I've

00:13:13.279 um kale you want a story or what I remember um you know you know

00:13:19.560 where Brit is y absolutely yeah or maybe it was point of barel um we went to I was pointed bar we went to a a

00:13:25.600 Provincial Park and it was like 5:00 in the morning and we were camping ing out in the tent right across from us there's

00:13:30.680 a marina that rented boats to people okay and there was a a man and his son his son was maybe four or five years old

00:13:37.160 and they were you know blipping the throttle on their way up to the dock and there was like some like 14 15y old kid

00:13:43.079 running the marina right and it like crack a dawn on a Saturday or something and I guess he was sitting on the

00:13:49.399 opposite side of the boat that he normally sits on and he rammed the throttle wide open the the nose of the

00:13:54.800 boat went up in the air straight up in the air and he ended up on the dock with the motor screaming and the prop out of

00:14:00.839 the water and his son just like you know he was just like you know Dad help what's going to happen here and the kid

00:14:07.600 the 14-year-old kid or 15-y old kid who was running the marina the look on his face was priceless you know what's

00:14:13.000 amazing I've been in the I've been in the boat business my whole life like I I my family bought the water access

00:14:18.639 Cottage before I was born uh I worked at marinas uh from age 14 to age you know

00:14:25.120 24 type of thing um I worked in the Marine business so uh I have very few

00:14:31.040 stories about that really lots of great YouTube videos though that I've watched yeah yeah there's there's a guy down you know Hall over Inlet you familiar oh

00:14:37.519 yeah yeah I was down there uh I was down there in November yeah and there's a guy does a program called the chit show yeah yeah um i' I've I well I lived in toore

00:14:46.360 um for for about five years I lived in toore and and I lived within sight of the boat ramp and I watched this go on

00:14:53.079 every weekend and just you know the husbands and wives screaming at each other uh I found it so amusing we

00:14:58.160 actually put up a sign at our Cottage that says I'm sorry for what happened when we were docking the boat so um we

00:15:04.120 should make you some of those out of a piece of glass or something there you go okay so while we're talking about you uh you know there's a I mean you one thing

00:15:11.279 that you we had not met that many times the first time I used your service and and you know you have a level of

00:15:17.079 professionalism that I would say is kind of like you can tell that you've had a lot of business experience um and and

00:15:24.000 you you kind of take your personality out of it or maybe it is your personality to be pretty serious about

00:15:29.120 you know uh you know coming to an agreement that's a deal where you can rely on that deal if there's extras or

00:15:34.519 add-ons let's talk about it now so that people like it's a a level of certainty that I felt as a customer that you don't

00:15:42.120 get from every business right well I first of all I appreciate that thank you um when I founded the company I didn't

00:15:48.880 want it to be Dave Koy docs it wasn't about me but I did want to build a brand

00:15:54.519 and so my background I'd spent 20 years in uh commercial sales and and uh um I

00:16:01.600 was a sales rep for Bare paint so I worked with the Home Depot stores and and we built that that brand so I was

00:16:08.440 really conscious of what it meant to have a product that people can stand behind that people can take pride in and

00:16:15.000 and that's what we built so when you're so when you're building docks that have a have wood okay so wood deck do you

00:16:20.759 ever pull that card out and play that and somebody's like how do I maintain like what kind of oil do I put on this

00:16:26.079 how many times should I paint do you ever pull that out and and uh yeah this is this is the one thing you yeah you

00:16:31.560 don't want the stained guy to be saying but don't stain your docks um there's they won't last it's uh

00:16:38.519 they they look good but there's it's always going to be a maintenance issue um you know what I if you look at

00:16:45.360 any of my docks uh my personal docks there's not a stitch of stain on them decks yeah great but over the water with

00:16:51.959 the moisture full sun all day every day it's eventually it's going to fail and you're going to be cleaning it and

00:16:57.480 reapplying it Coatings have gotten better I I left bear in 2014 so um the

00:17:03.480 Coatings have gotten better since then and that uh but they don't have the longevity we were really into film formers for a while so you wanted a

00:17:10.240 coating that was on there but when it fails it Peels and blisters what I what I put on mine was Australian oil yeah

00:17:16.480 which is I think a combination of tongue oil and linseed oil um and I find that

00:17:21.599 so I've done it on a few different decks like my deck at home and I said let's give this a shot on the dock and man does it ever look great and then the

00:17:28.039 water just beads off M um but I found that you it's you know you have to do it every year for about 3 years and then by

00:17:35.480 the time you get to the third application the cells are really filled with the oil and then it and then you say okay I can leave it for a year right

00:17:41.840 right what's nice about a coating like that is it's going to weather off so again you clean it and apply a Fresh coat and Away you go you're good what in

00:17:49.679 my day we were selling was was film forming finishes and they were when they failed they were peeling and blistering

00:17:55.080 and you're scraping and sanding and and you know you had to strip it all down in order to put a Fresh coat on but it

00:18:00.960 reminds me back of when I was a kid and we had the res stains and they were you know the oil stains they penetrate in a

00:18:07.039 couple years later you go seems to have all worn off yeah it's it's messy when you're applying it but it's a natural I

00:18:12.919 mean tongue and Lin heed are a natural oils yeah so so it pretties it but as far as longevity on the treated wood it

00:18:19.919 doesn't really add anything to it gotcha okay well um the the dock that you built for me um it's held up there's no issues

00:18:28.440 um it's still level um we put a very heavy glass railing because that's what we do

00:18:33.720 right we put railings on docks and de it looks fantastic uh it does uh anybody who's been through honey Harbor probably

00:18:39.640 could point it out pretty we have you seen the uh the we put our accurate glass that frosted in logo yet we didn't

00:18:45.919 do that as an advertising thing we it was a joke actually um the CNC machine operator at our shop said hey you know

00:18:52.520 if you're putting it up you know and it's a lit we have a lit spigots so it lights up at night oh wow yeah I haven't

00:18:58.000 seen that oh you haven't seen ien we'll get to a picture at some point but it looks fantastic and and and we just put

00:19:04.480 those two panels there because I was waiting to call you back so that we can put in a ramp and we'll show people what

00:19:10.080 I want to do here and maybe they want to do the same so we got a floating dock with a ramp yeah Mike your deck dock turned out

00:19:17.600 great because it's drilled right into the Rock never know if it's a deck or a dock well it you know it depends if

00:19:22.679 you're talking to the township it depends where the water level is and so on and so forth It's a Shor side deck um

00:19:27.840 that we want to eventually join it in with the the full dock system so yes um

00:19:33.360 the uh but it's drilled straight into the rocks on two in solid steel pin it's never going anywhere on the foundation

00:19:40.039 it's yeah it's even after you know glass weighs a lot and even after we put the glass on the edge there's not a single

00:19:46.240 yeah not a single Turn Turn of a screw it looks great um okay so we go to the screen here we have a floating dock with

00:19:51.679 ramp yeah um I'm presuming this is somewhere in Georgia Bay uh yeah yeah that would be uh I'm not sure which

00:19:58.760 location that one is quite honestly but we have quite a few of those that's one of our arched ramps that we have manufactured for us okay so uh that's

00:20:06.159 nice because it's on rollers so there's no fixed connection between the dock and the ramp so as the dock gets beat up in

00:20:13.600 the waves it's able to move independently from the ramp so it's not putting all that torque on the ramp and in the winter time we don't have to

00:20:20.400 disconnect anything that can be left in that current condition there for the winter okay so for the record um I have

00:20:26.400 a dock like this with a ramp on rollers like this yeah um my only suggestion is

00:20:31.679 that you know uh um the rollers the location that the rollers will be located is going to depend on the water

00:20:37.200 level and you just have to make sure you have enough Runway yeah for those rollers the only thing I could ever see

00:20:42.240 wearing out is is the rollers themselves which are probably acrylic I me I guess uh yeah they're actually they're a

00:20:47.720 highdensity polyethylene or hdmu whatever that so once every 10 years take them off Place yeah yeah um okay

00:20:54.480 it's a fantastic looking dog it looks like it's uh so here's a question about floating dog typically they're all anchored right on

00:21:01.840 four four corners or ideally I mean if we have a ramp if we have a hinged ramp where it's hinged to the dock so it's

00:21:07.760 flat transition rather than the roller step on yes um then you depending on the

00:21:13.880 exposure how much wave action it gets and so on and so forth you can get away with just anchors on the end because the

00:21:19.240 ramp will hold it in place but it's in heavy conditions and something like that where we've got the rollers on it then

00:21:24.679 we're going to be anchored on four ends okay so something that might be worth of note anybody who's new to cottaging or wants to build a dock um and have it

00:21:31.840 last you know a lengthy amount of time is boat traffic is just as much a

00:21:38.039 concern as natural wave action absolutely yes if you ever so from my

00:21:43.440 place is honey Harbor if you follow the the Inland um boys Channel yeah the

00:21:48.600 channel and and go north um you know up to let's say wabashi or cogn cogn cogn

00:21:54.960 as you're going down that you you'll see um what it looked like older boat houses that are collapsed and fallen in so um

00:22:01.919 what I didn't know until I talked to a very uh senior gentleman with a cottage um right across from me guy from

00:22:08.000 Michigan um is that there's actually been five boat houses on my Island five

00:22:13.679 now there's none right because I guess the last owner just gave up and said we can't keep one standing yeah right so um

00:22:20.120 wave action is is definitely consideration and yeah even though you're sheltered even though yeah well

00:22:25.200 we're shelter you have all the traffic sheltered from the the the the weather from Mother Nature but not sheltered

00:22:30.279 from from Boat Owners right so um and you know here's a an anecdotal thing

00:22:36.600 hopefully somebody will get something positive out of this so being located right in the middle of Harbor when we

00:22:42.320 bought the place I told my wife I said people are going to go fast they're going to go slow sometimes people are

00:22:47.520 going to even be doing the speed limit but their boat is loaded in such a way where it's dragging its butt and you got

00:22:53.080 a huge wake don't get upset right you can't because it'll drive you crazy good advice yeah it'll

00:22:58.919 just drive you crazy sure once in a while she'll come out you know screaming and me too but you can't let it drive

00:23:04.720 and and and everybody's kind of guilty of it you go to the marina you pick up eight people on a you know the boat's

00:23:10.799 not the same as it was when it was just you and you're leaving a huge wake and you don't even know it yeah or you think you're late for something or late to

00:23:17.080 pick somebody up and you've got the marina right there on the other channel so you've got the split channel on both sides of your property so yeah okay so

00:23:23.600 so what what helps um absorb some of that in a floating dock situation so

00:23:28.760 good heavy anchors which again it's you know so if you go to the hardware store you could buy 150 pound anchor well

00:23:35.080 that's not going to float to he of a lot so we use 500 1,000 2,000 pound anchors in a lot of cases and chain on scope so

00:23:41.679 you want to have some length to your chain so that the chain is is hanging a little bit and that's and then in really

00:23:48.520 rough conditions we'll put tensioners on it too which is essentially giant bungee cords that we'll put into the chain

00:23:53.880 we'll take some slack out of the chain and put it in there so that there's some shock absorption okay so a lot of these

00:23:59.600 principles if somebody wanted to look this kind of stuff up I mean there's there's uh the Coast Guard produces a

00:24:04.640 lot of um books and and certainly their small vessel operator course um has stuff you know like spring lines on a

00:24:11.360 boat basically same Concepts yeah yeah yeah how you going to secure it yeah and the scope of the anchor chains for a

00:24:16.559 boat it would be very similar absolutely but again this is you know when you're hiring a dock company you want to make

00:24:21.919 sure that you're hiring some professionals that understand all these Concepts that have the equipment to

00:24:27.279 handle it and they're you know i' I've pulled out docks with you know quarter inch chain 516 chain or well quar inch

00:24:33.559 chain or or thinner uh 316 and you know we're putting in 38 sometimes half inch

00:24:38.720 chain on stuff we're we're throwing in anchors that you can't just pick up and throw in we're bringing our equipment to

00:24:44.679 put in large anchors so the when you first started this you you must have had to like hit the ground running somehow

00:24:51.480 like you had all this knowledge from you know your I've been on the water my whole life water access cottaging my whole life so uh worked for many Summers

00:24:58.799 doing construction um in the muscas work for a couple of different friends of mine in their in their construction

00:25:05.240 company so got all that experience from that and we started small we started with the smaller docks and you build the

00:25:10.360 experience and I mean after after 10 years of of doing this 10 seasons doing this kind of thing you get you get to

00:25:16.320 know it pretty well okay so we'll jump to the screen here really quickly um so what we have here is a picture of um it

00:25:22.559 looks like a barge um and you're putting in a boat lift in the in the picture yeah so that's our uh that's our

00:25:27.760 forklift bar barge so that's a custombuilt barge well it's a built by a company in Minnesota that builds barges

00:25:33.360 specifically for these applications so it's a hydraulic Fork system that's on there we can extend 20 fet out the front

00:25:39.679 we can put your lift you know 8 10 feet up on the shoreline or we can uh pick it

00:25:45.120 up off of 8T of water as well and then uh at the backside there's actually hydraulic spuds that allow us to

00:25:51.000 position in place we have hydraulic actuators on them so we can actually use that to help position ourselves when

00:25:56.080 we're picking up things so for season uh application so again Lake Simco South

00:26:01.440 Georgian Bay that sort of stuff where you have a lot of ice movement and you have pole docks and Boat Lifts in

00:26:07.080 particular um then we can go in and in the fall we can pick them up put them on Shore for you and come back in the

00:26:12.640 spring and put them back in place we've got a 28t uh steel barge for high

00:26:17.720 capacity and we've got a couple of nice big workboats that we can throw all of our gear and I mean I've got one

00:26:23.080 workboat it's 24 ft long 8 ft wide 8 and 1/2 ft wide I can throw two seu ports and a swim RA in the thing and it it'll

00:26:29.640 swallow it right up and it's fantastic and again that's that comes to that aluminum construction that you're

00:26:36.039 talking about I had those custom built but they're very much like a Stanley or or something like that yeah um well

00:26:42.039 Stanley has come a long way as well I mean they started off with um you know uh they were hand cutting um we saw the

00:26:49.720 factory actually they were hand cutting and then went into you know robotic welding um and then uh of late they're

00:26:56.159 building stuff that's um um more for state state use provincial use that kind

00:27:02.279 of thing um so there's a lot of good custom Builders out there and talking to Troy actually he was talking about his

00:27:07.600 boat and he's like well Stanley makes some great stuff but if you're doing very specific things you want to design

00:27:13.559 the boat for you type of thing and you know rather than buy Stanley and start cutting it up you know um look at the

00:27:19.679 specific application that you're doing and find something that works and that's the yeah we've got two of these large

00:27:24.720 open workboats and I mean the one is fairly low freeboard so we can easily toss things in and out of it it's 20 ft

00:27:31.120 long and it's fully open front to back and then the other one is is 24 ft and literally we call it tubby it's it's

00:27:37.559 essentially we have a uh it's like having a disposal bin on the water like we go to tear out a dock we just throw

00:27:43.640 it all straight into this boat we put the boat back on the trailer drive it to the to the landfill and start tossing

00:27:49.279 the dock in the landfill wow it sounds like a like a real good piece of Kit right we we've experimented with the

00:27:55.240 same um just glass being so heavy right we started with a with a trailer boat

00:28:00.440 trailer barge and and it just wasn't big enough so we we're just using barging services but it's good to know that you

00:28:06.000 have your own boats um and and that uh and that are specialized for this purpose I'm a huge fan as a business

00:28:11.760 owner and and an employer I mean I'm a huge fan of having the right tools for the job so if we've got the trucks we've

00:28:17.320 got the boats we've got the equipment to get things done I was I'd prefer to have the horse uh the gasoline do the work

00:28:24.039 then having my guys break their backs and drop stuff on their t toes and so on and so forth so anything that I can get

00:28:30.279 equipment to make the job easier and do a better result I'm absolutely the

00:28:36.679 timeline yeah right improve the timeline absolutely um okay so so um since you're using all the specialized equipment um

00:28:43.679 you need to get it so you have a way of launching going to smaller Lakes this kind of stuff you can service any size

00:28:48.960 Lake iume absolutely yeah yeah so we uh I mean I'm gotten really familiar with all the various public boat launches and

00:28:56.120 and private access points that we have okay uh so yeah we service a pretty much

00:29:01.159 all the Inland Lakes it's amazing you getting into this business you know driving up Highway 400 my whole life I

00:29:06.919 now know where every one of those little roads that go off a highway 400 go to because I've been down them we've got

00:29:12.120 customers all through it okay so so as far as service area is concerned I mean you're you're located you know right in

00:29:18.399 the at the edge of Moka honey Harbor area yeah Southern Georgian Bay absolutely um I assume you service all

00:29:24.640 of Moka no problem absolutely um You probably you know go out to out to the east towards halberton um on a selective

00:29:32.480 basis right um what would be the select like what selective uh item would you

00:29:37.640 prefer to do things like Boat Lifts and pole docks and SEO ports and that sort of stuff where I can throw it in a truck

00:29:43.039 I can drag a boat out there if we need to um the guys can go out and back in a day easy peasy then we'll go you know

00:29:50.159 three hours if we need to we go to we've go to Sao we've gone to halberton absolutely okay so if a a cottage owner

00:29:56.640 in halberton is watching this um they want to give you a call give you a chance to quote absolutely yeah Boat Lifts and that sort of stuff we're happy

00:30:03.000 to take care of you there when it comes to construction of do and delivering floating docks I mean we'll do that too but when it comes to a crib dock a steel

00:30:09.720 pin dock a helical pile application where we're you know on site multiple days you know multiple weeks then we're

00:30:16.960 T typically about an hour okay you reserve that for your local area yeah it's got to make sense okay what about

00:30:22.600 down here in kle F Bay have you done anything absolutely we have uh we have a lot of customers actually in the Barry City Marine with our drive on CD ports

00:30:30.000 yeah I'm looking at them right up there in picture yeah yeah yeah I can see them up there in the picture um we do we have

00:30:35.919 a lot of customers with PS and Boat Lifts around here Southshore is again Shanny Bay Road I can see a couple of my

00:30:41.760 projects out there awesome uh on the walls here but uh yeah we do uh um

00:30:47.440 coaching Simco uh s River absolutely okay um we'll jump to your website for just a

00:30:53.840 second so um what's the what's the best resource your website could you've got a like a gallery here so I on a page it

00:31:00.440 says residential commercial bumpers cleats and accessories ladders dogs oh so we didn't talk about accessories yeah

00:31:06.159 so um things fail like I have like I can see right in the picture here you've got ladders um it's exactly the same ladder

00:31:13.000 that I have at my place and eventually somebody's going to hit it break it tie something to it or whatever um they do

00:31:18.320 they're quite durable actually absolutely um but if somebody wanted like we need a second ladder on the other side at some point absolutely um

00:31:25.639 so the so people in stock in our showroom come by and see us bumper Edge cleats uh dock hinges floats if you want

00:31:33.760 to build your own dock or you got to replace a float on your existing dock uh we we have all of that in stock and

00:31:40.159 ready to go dock leg uh for your pole dock if you bent some dock leg we got various different sizes for that okay

00:31:46.320 and then uh somebody wanted to pick up on a Friday or Saturday no problem at all we're we're Monday to Friday we're 8

00:31:53.240 to 5 at the shop uh in in season this time of year is more like 4:00

00:31:58.360 but uh and then in the summertime so uh April May June anyhow up till Canada Day

00:32:03.760 we're Saturdays 10 till 2 okay so open Saturdays and if somebody called place an order gave you a credit card you

00:32:09.760 could leave you have a yard where they could pick something up on Friday night we have we have a bin for pickups we can arrange something and and you know I've

00:32:16.480 got enough staff and myself that live close enough to the shop if if you need to a special appointment let me know we

00:32:22.480 can make it happen Okay um and then uh the websites if anybody who's looking for a a deck or a dock um or or a dock

00:32:30.200 or a lift rather um have a look at the website there's some really good pictures um different examples you've

00:32:36.159 got a gallery on here I presume yep there's definitely galleries on there and then there's also our buy online pickup and store segment there too so

00:32:42.559 you can shop through and you can see um things like our SEO uh SEO ports are on

00:32:47.960 there our SEO uh Small Boat Lifts they're on there cleats bumper swim ladders all that's on there as well for

00:32:55.200 buy online and pick up at store okay and then there's there's some pictures here of aluminum pole docks so that's like

00:33:01.600 like U you'd have on the shore of like um in halberton maybe on balam Lake

00:33:06.679 where everybody pulls their docks out absolutely Lake Simco all of Lake Simco most of Lake Cuchi Ching South Georgian

00:33:12.799 Bay from wachin over to penetang um and and actually U we do

00:33:18.399 quite a bit down into Wasa as well in N Wasaga River okay there's one picture here called custom designed Waterfront

00:33:24.200 structures um where there's two cribs and a set of stairs where do you stop and the sort of the GC start that whole

00:33:31.279 project is ours right there so we we came all the way down from the upper deck that was existing uh we used our

00:33:37.559 Dock and a rock brackets there that bolted into the shoreline and they're supporting the the um upper level deck

00:33:45.360 systems and stair system coming down and then you've got the The Cribs that were rebuilt of an existing Dock and an

00:33:52.440 original dock that was there and then we go down to a ramp to a large floater okay so cribs are still used people

00:33:57.799 cribs are still used yeah absolutely there's no restriction on uh in anywhere where we're doing our work uh even on

00:34:04.000 the trans Waterway there's no restriction against using cribs uh we do have to abide by inwater work permits

00:34:10.560 for those uh and and it's actually not a physical permit that we need to pull but it's a timeline so we uh can't be doing

00:34:17.839 anything during spawning season from March 15th to July 15th so crib docks we

00:34:23.040 often tear out and rebuild crib docks um you know the guys really like that because what happens after July 15th so

00:34:29.520 when they're in the water and they tearing these things apart and build building up new ones if you get a chance

00:34:34.639 um we we shot a podcast I think the lake effect podcast number five um where Dawn

00:34:41.399 uh Campbell who's our sales guy came on and we what we were talking about is um the effect of docks on fish habitat

00:34:48.040 right and what he kept saying is like the best fish habitat really that is existed is is a is crib docks because it

00:34:54.199 provides a place for the feeder fish to to hide out and then the larger fish come and try and you know right so if

00:35:01.160 you can put a crib dock back why not yeah it's it's not a bad thing I I do say that crib docks will they'll all

00:35:07.240 eventually fail um you know the wood in the water will eventually get to the point where it's starting to

00:35:12.560 disintegrate when we replace a crib do uh typically we're pulling out we can

00:35:18.440 pull out uh all the Timbers we're supposed to leave The Rock in the lake we do leave The Rock in the lake and

00:35:24.880 you're supposed to leave the bottom foot or so 4 foot 4 habitat where possible so we certainly do that and then uh but a

00:35:32.119 lot of times to rebuild that because there's a pile of rock there we can't necessarily put another crib on top of it so that's where we get into helical

00:35:38.760 piles or steel pins and a variety of applic build over top build over top of it straddle it excellent well I mean

00:35:44.640 what would a trip to the cottage be without you know a five or sixty old kid um getting a rusty nail in the side of

00:35:50.079 their hand well here's hoping that's not one of my dogs but uh yeah no maybe in 40 years from now yeah y so that's part

00:35:56.760 of the experience okay um is there anything else you want to highlight on your on your website or the shop section

00:36:02.040 maybe yeah like I said the buy online pickup and stores is a good part of it to visit us there and uh lots of great

00:36:08.720 information but what we really want to do is we want to talk to you give us a call if you got any questions uh myself

00:36:14.520 my partner Mark or in the office uh most days uh and uh or you can text us uh

00:36:20.920 email us and and give us a call and we'll uh we'll work through with whatever your application is the great

00:36:26.920 thing about this business what I've really enjoyed about this is is every customers every application is a is a

00:36:32.599 new problem to solve no two shorelines are the same no two water bodies are the

00:36:38.040 same so talk to The Experts whether it's ourselves or anybody else in the industry um you know get some advice ask

00:36:45.280 some questions but we'd love to talk to you about it okay so the best place to get a hold you I put it up on the screen

00:36:50.680 here um you've got your website dreamoc doca absolutely um you got your email info@ dreamoc doca um the phone number

00:36:58.280 and address are up on the screen so if you want to okay if you can throw that up there for a second or two for anybody who's still listening at this point has

00:37:05.280 has a serious interest yeah absolutely yeah so um I'm going to pull up real quickly hopefully the picture comes up

00:37:10.839 where are we here yeah and you can text us at that phone number as well okay thank you very much uh for

00:37:17.119 being on the podcast um if anybody wants to find it um you can Google Acura glass products uh podcast it'll show up on

00:37:23.880 YouTube in a search um and if you what which episode is this going to be eight okay so episode eight which featuring

00:37:30.839 Dave Koy from uh dream dos and his contact again just anybody who's uh

00:37:35.880 who's look at dreams.com and I appreciate you having us here yeah of course no problem I'm

00:37:42.760 glad uh glad somebody local um could come on who's able to service the area and your approach to business is

00:37:48.680 fantastic sure the customers will find it um you know a good experience um so that's uh that's a wrap for uh dream dos

00:37:55.319 on uh the lake effect podcast and moka's fine home building and cottage building podcast filmed at the sandbox Center in

00:38:02.599 downtown Barry so thank you very much for watching and we'll see you on the next episode

00:38:09.800 [Music]